

Retailing, 1996, Jay Diamond, Gerald Pintel, 0134483847, 9780134483849, Prentice Hall, 1996

This introduction to the principles and practices of retailing uses a straightforward approach to explore the major aspects of organizational structure, store locations, the buying function, merchandising, advertising and promotion, direct retailing, accounting, expenses, credit, research and careers. It addresses the fast-paced, broad-ranged changes that are confronting practitioners and examines the future that they face.

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Retailing Management , William Robert Davidson, Alton F. Doody, Daniel Joseph Sweeney, 1953, Retail trade, 883 pages. .

Modern Retailing Management Basic Concepts and Practices, Delbert James Duncan, Stanley Charles Hollander, 1977, Commerce de dΓ©tail, 721 pages. .

Retailing in the New Millennium , Jay Diamond, Sheri Litt, 2003, Business & Economics, 449 pages. This new overview introduces the reader to retailing as it exists at the outset of the twenty-first century and examines trends that suggest future directions for this ever.

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